



SUMMARY

Experience with Account Management with a background in software development and a proven track record of collaborating closely with clients to achieve project goals. Adept at leveraging technical skills to enhance customer relations and drive overall efficiency.

SKILLS

- Account Management
- Project Management
- Google Sheets
- Google Data Studio
- JIRA
- Trello
- Agile
- Google Sites
- Google Docs
- Kanban
- Lean Six sigma
- Strong Interpersonal Communication
- Problem Solving
- Planning
- Product Thinking

CERTIFICATIONS

- Project Management, Coursera
- Agile with Atlassian Jira, Coursera
- Trello, Coursera

LANGUAGES

- Telugu
- Hindi
- English
- Spanish

HOBBIES

- Outdoors
- Paragliding
- Trekking

PROFESSIONAL EXPERIENCE

Software Developer

Tyfone CDI Company | 2022 - Present

In my present company, I collaborated closely with the ACCOUNT MANAGEMENT team for over a year. One of my key achievements was the creation and automation of a system that visualizes customer metrics from on-boarding to support. This system not only saved 10% of account managers time by automating the visualization process but also led to a 20% improvement in overall efficiency. Through active engagement with the account management team and customer representatives, I ensured that the system aligned with their specific needs. Now at any given amount of time, customers, account managers, and top level management can see the latest metrics with just a click.

EDUCATION

National Institute of Technology - Silchar

Bachelor's Degree in Electrical Engineering
2018 - 2022

SRI CHAITANYA JR COLLAGE - Vijayawada

Intermediate
2016- 2018

Dr. KKR Goutham High School

10th
2015- 2016

REFERENCES

Available upon request.