# **Anand C**

Google Certified Marketing professional with experience in running SEM/PPC campaigns for businesses across the USA & Canada.

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#### **EXPERIENCE**

# ReachLocal India, Mumbai—Sr. SEM Analyst

October 2019 - June 2023

Q1 2022 - ALL STAR Employee Award

# Role & Responsibilities:

- Review ads, keywords, and landing pages to check whether they align with the PPC campaign's focus.
- Identify trends and insights to achieve CPL, CPC, CTR & QS benchmarks set in PPC campaigns.
- Maintaining & monitoring larger keyword lists, negative keyword mining, bids & budget, troubleshooting issues impacting campaign performance, and coming up with solutions to improve campaign performance.
- Retain advertisers through proactive campaign management and consistently monitor the performance to meet the advertiser goal.
- Handle, review, and perform daily account responsibilities associated with Google AdWords, Microsoft Bing Ads, and ReachLocal internal platforms for a variety of clients.
- Monitor & administer ReachLocal proprietary dashboards, reports, and key reporting tools, and point out key areas of importance per client goals.
- Build rapport with stakeholders & send timely & appropriate communication to the onshore team.
- Participate in scheduled calls with the onshore team & promptly share meeting minutes.
- Keep pace with SEM and PPC industry trends & developments.

## **SKILLS**

- > Strategic thinker with 7 years of overall experience.
- Analytical & project management skills.
- Ability to prioritize workload & meet targets.
- Very result-oriented, creative, resourceful, & exceptionally organized.
- Excellent verbal, written,& presentation skills.
- MS Word, Excel & PowerPoint skills.

#### **AWARDS/ CERTIFICATIONS**

- ReachLocal Q1 2022 All-Star Employee Award.
- Google Ads Search Certification - Expires June 12, 2024.
- Microsoft Search Advertising Certification - Expires June 12, 2024.
- ➤ Diploma in .NET TECHNOLOGIES by PACE COMPUTER EDUCATION, HYD – June 2006 – May 2007.

## **LANGUAGES**

English, Hindi, Malayalam, Tamil

# COLOURS CLOTHING COMPANY, Mumbai — Assistant Merchandiser

SEPTEMBER 2017 - DECEMBER 2018

#### Role & Responsibilities:

- Internal & external communication with the buyer & factory representatives regarding the orders.
- 2 Sample development according to the buyer's instruction.
- Preparation of internal order sheets, booking sheets, T & A sheets, daily production & quality reports, etc.
- Assisting in accessories & trim in-housing after order confirmation, and preparation of purchase orders related to fabric, trimmings & accessories.
- 2 Assisting production & quality department with fault-free production.
- 2 Getting approval on lab dips before running production.
- 2 Taking responsibility for internal & external inspections.
- Giving shipping instructions & following shipment.

# **REPLICA INDIA**, Tirupur — Junior Merchandiser cum office administrative clerk

**SEPTEMBER 2014 - JULY 2016** 

#### Role & Responsibilities:

- Assisting senior merchandiser in the overall Sampling process of garments.
- 2 Sourcing the required fabric and needed trims for garment sampling.
- Development of pre-production/proto sample according to buyer's requirement.
- P Checking the measurement and quality of finished garment samples.
- 2 Getting buyer approval on proto samples and getting the order confirmation.
- 2 Order processing and assisting in the in-housing of required fabrics & trims.
- **2** Ensuring Quality Control in overall production.
- Performs general clerical day-to-day activities and other assigned work.

# Centium Infotech (P) Ltd, Cochin—Customer Service Representative

OCTOBER 2011 - FEBRUARY 2012

# Role & Responsibilities:

- 2 Calling U.S customers by following the call center scripts and promptly taking orders for refilling different medicines.
- Reeping a record of all conversations in the database in a comprehensive way.
- 2 Verifying the recorded conversations and to follow-up with customer leads or previous customers.
- Preparing daily worksheets of the sales & working out for the daily target given by the
- 2 company.
- 2 Undergoing training sessions for the betterment of the quality parameters.

# The University of Calicut, Kerala — Bachelor of Arts in English Language & Literature (B.A)

2008 - 2010

# **ACHIEVEMENTS**

- 2 Completed a two-year program in NATIONAL SERVICE SCHEME (NSS).
- 2 Actively participated as a member of the tourism club under the Department of Kerala Tourism.
- 2 Participated in the nature camp held at SILENT VALLEY NATIONAL PARK.
- 2 Participated at the cluster level in the Inter-School Competitive Sports program & Football.